

Message Text

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PAGE 01 PRAGUE 01610 201439Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----002900 201441Z /72
O R 201412Z JUN 78
FM AMEMBASSY PRAGUE
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 5610

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USDOC FOR BEWT/EEAD AND OEA/WALINSKY

E.O. 11652: NA
TAGS; BEXP, ESTC, CZ
SUBJECT: RE-EXPORT OF COMPUTERS

REF BRENNAN/WALINSKY TELCON 6/19/78

1. DIGITAL ELECTRONICS HAS DOLS 1.3 MILLION CONTRACT TO RE-EXPORT PDP 1134 COMPUTER SYSTEM TO CZECHOSLOVAK FTO KOVO FOR STATE BANK. VIENNA DIGITAL ELECTRONICS REP PASSED CONTENTS OF WALINSKY/MACLEOD LETTER TO KOVO TOW DAYS AGO IN ORDER TO ASSURE THEM THAT DELIVERY IN AUGUST COULD BE MET. NO DOUBT DUE TO PREVIOUS DALAYS ON BOTH SIDES FROM OTHER CONTRACTS, KOVO WAS LEARY TO ACCEPT DIGITAL ELECTRONIC'S ASSURANCES THAT LETTER WAS LEGITIMATE. AFTER REF TELCON, EMBOFF PASSED CONTENTS OF LETTER TO KOVO AND STATE BANK REPS, WHICH SOMEWHAT REASSURED THEM. HOWEVER, DUE TO ALLEGED HISTORY OF DELAYS ON

PART OF DIGITAL ELECTRONICS, KOVO REP ASKED FOR SOME REASSURING INDICATION FROM USDOC AS TO WHEN CASE IS EXPECTED TO BE APPROVED IN U.S. AND PASSED TO COCOM. EMBOFF REITERATED CONTENTS OF LETTER, BUT KOVO REP RESPONDED THAT BASED UPON PAST HISTORY, HE WOULD BE FACED

WITH NECESSITY TO CANCEL CONTRACT, AS THE STATE BANK PROJECT COULD
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NOT BE PERMITTED FURTHER DELAY, AND SEVERAL OTHER DELAYS HAD ALREADY BEEN TOLERATED SO FAR.

2. CONTENTS OF PARA ONE PASSED TO DIGITAL ELECTRONICS VIENNA REP, WHO INTENDS TO RESPOND WITH TELEX SHOWING STEPS FIRM HAS TAKEN TO MEET AND EXCEED KOVO'S REQUIREMENTS, AND EVEN TO ACCELERATE SOFTWARE DEVELOPMENT AND TRAINING PROGRAMS.

3. KOVO REP CLAIMS THAT MEETIFY TO DISCUSS POSSIBLE CANCELLATION OF CONTRACT WILL TAKE PLACE JUNE 22. ALTHOUGH THIS MAY BE TACTICAL MOVE ON KOVO'S PART, EMBASSY BELIEVES THERE IS GENUINE WORRY AT KOVO THAT IMPLEMENTATION OF COMPUTER PROJECT AT STATE BANK WILL BE DELAYED. WHILE IN NO WAY WISHING TO JUDGE PAST HISTORY OF DIFFICULTIES

BETWEEN FTO AND U.S. FIRM, EMBASSY WOULD LIKE TO BE AS HELPFUL AS POSSIBLE TO DISPEL DOUBTS KOVO MAY HAVE.

4. ACTION REQUESTED: BY IMMEDIATE CABLE OR BY TELEPHONE, PLEASE TRANSMIT APPROPRIATE RESPONSE THAT EMBASSY MAY PASS TO KOVO ON JUNE 22. IT WOULD BE PARTICULARLY HELPFUL IF OEAPPROXIMATE DATE THAT CASE IS EXPECTED TO BSUSUBMITTED TO COCOM COULD BE INDICATED. SUCH A DATE WOULD GIVE KOVO BENCHMARK TO JUDGE IF DELIVERY DATE PROMISED BY DIGITAL ELECTRONICS IS REALISTIC. DECONTROL UPON RECEIPT. 8BYRNE

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Message Attributes

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Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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Film Number: D780256-1245
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ISecure: 1
Legacy Key: link1978/newtext/t19780640/aaaabiiq.tel
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Litigation Codes:
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